

# El Porqué de la Necesidad de una Salud Conectada

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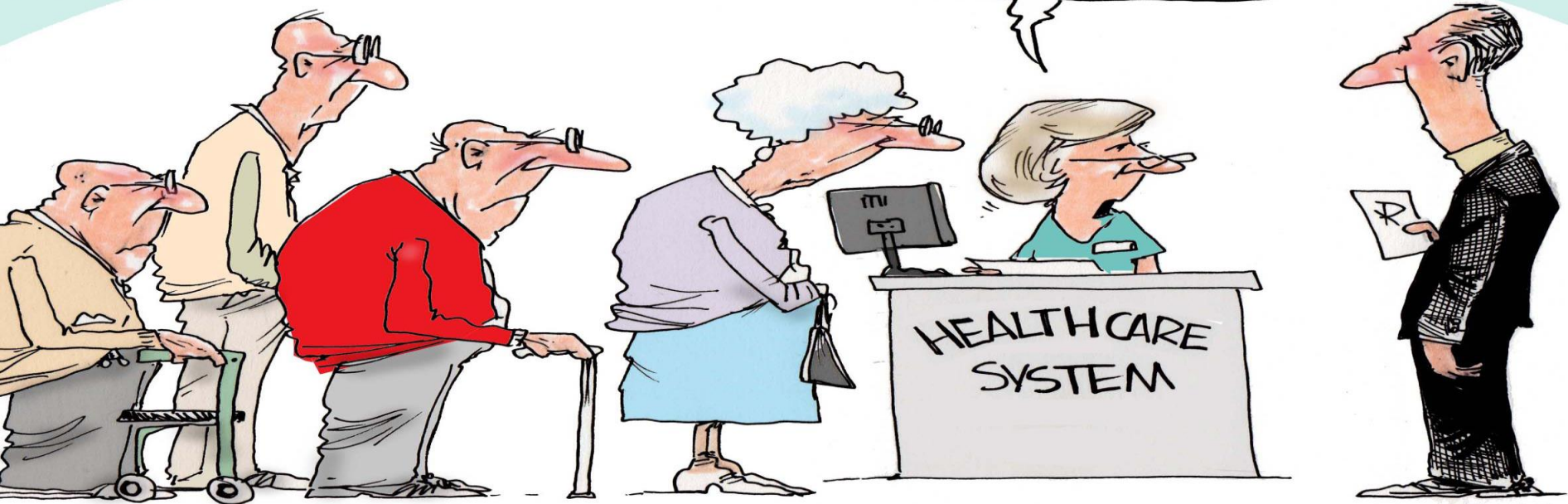
**HIMSS** *Latin America*



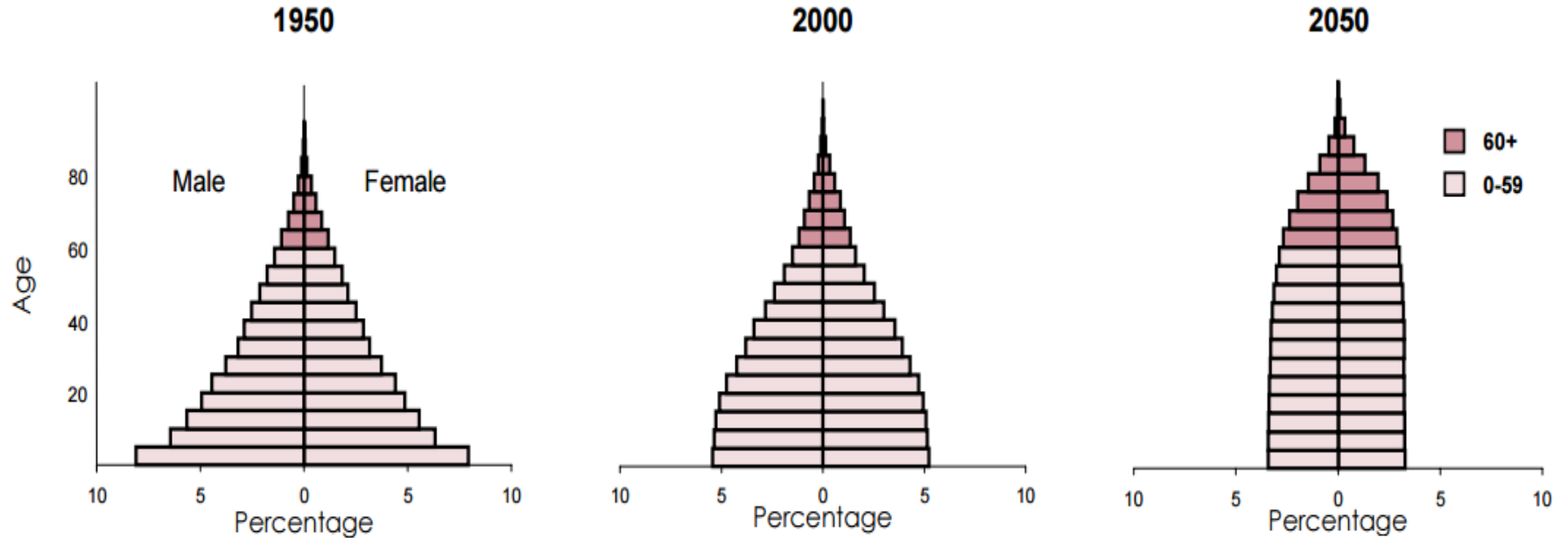
¿Qué está pasando en el mundo?

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... I'M SORRY,  
WE'RE BOMBARDED  
WITH AGING BOOMERS  
... COME BACK IN  
ABOUT 20 YEARS



### Population pyramids



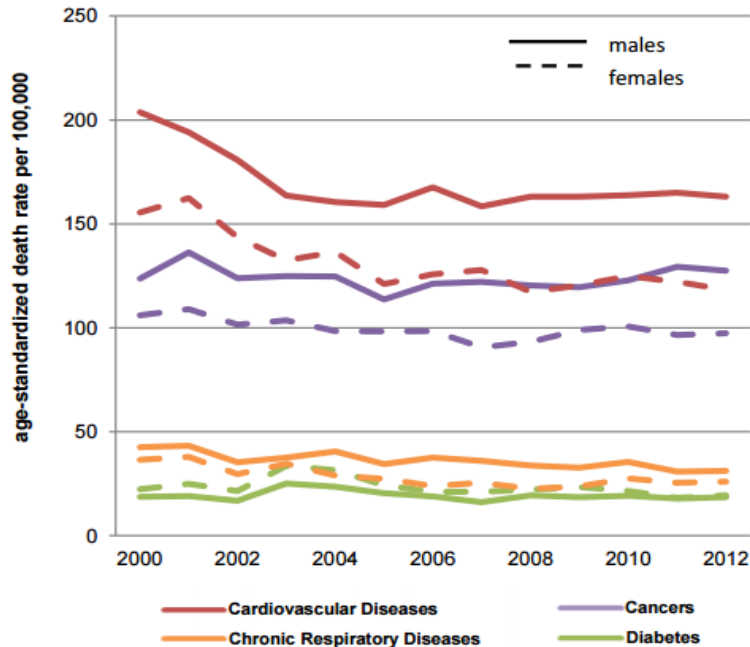




# Costa Rica

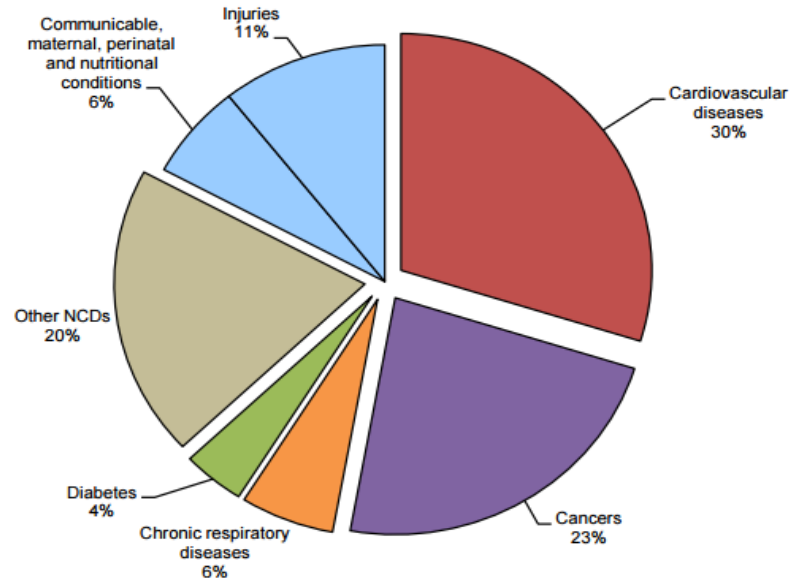
Total population: 4 805 000  
Income Group: Upper middle

## Age-standardized death rates



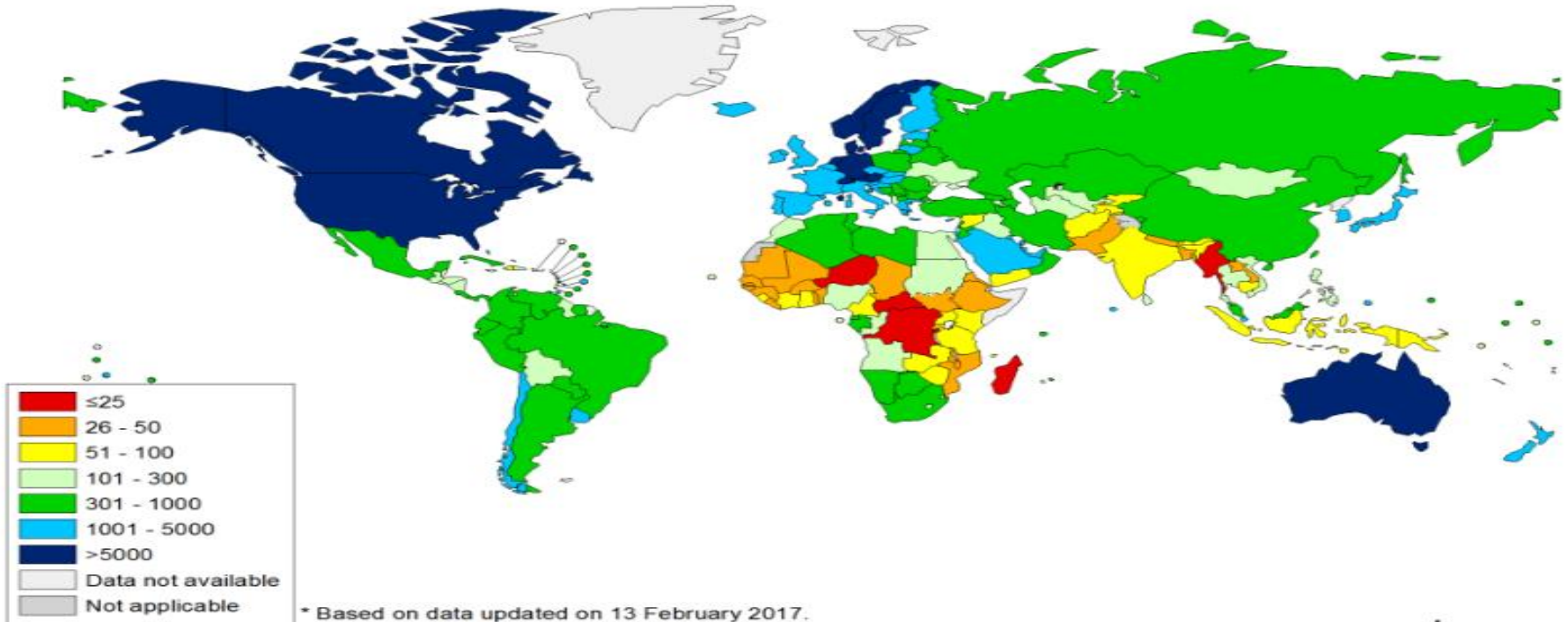
Percentage of population living in urban areas: 64.7%  
Population proportion between ages 30 and 70 years: 44.1%

## Proportional mortality (% of total deaths, all ages, both sexes)



Total deaths: 21,000  
NCDs are estimated to account for 83% of total deaths.

**Per capita total expenditure on health  
at average exchange rate (US\$), 2014 \***



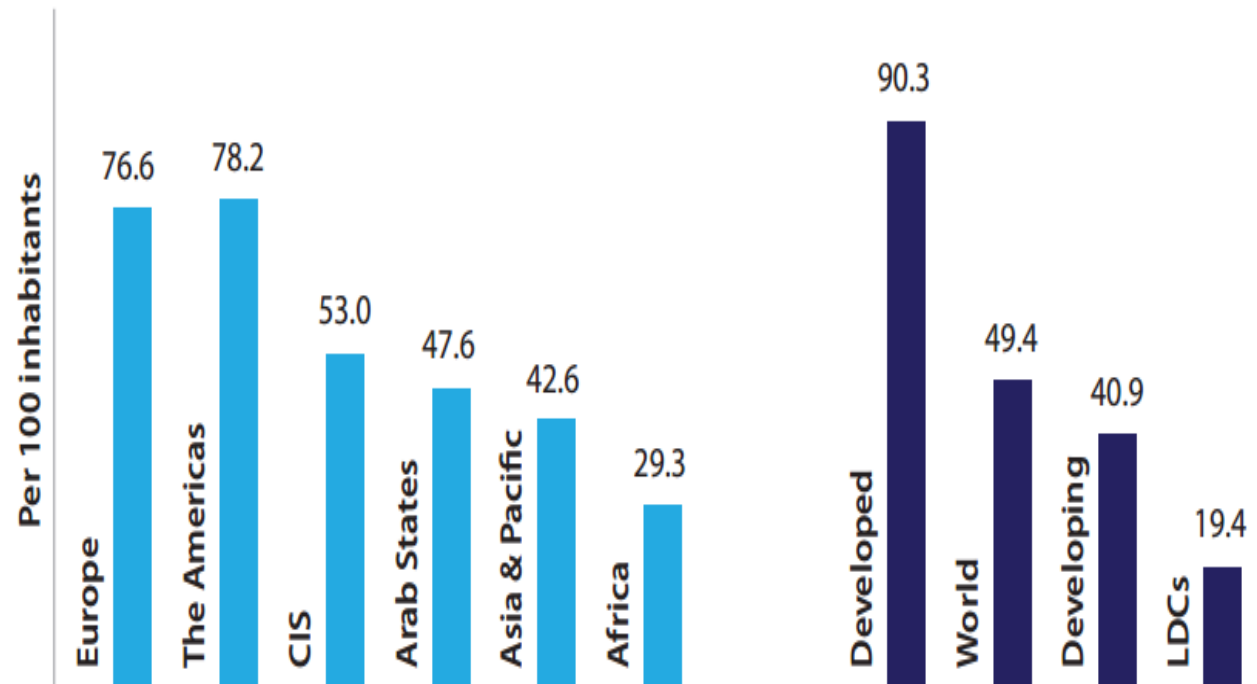
The boundaries and names shown and the designations used on this map do not imply the expression of any opinion whatsoever on the part of the World Health Organization concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries. Dotted and dashed lines on maps represent approximate border lines for which there may not yet be full agreement.

Data Source: Global Health Observatory, WHO  
Map Production: Information Evidence and Research (IER)  
World Health Organization





## Mobile-broadband subscriptions



In developing countries, the number of mobile-broadband subscriptions continues to grow at double digit rates, reaching a penetration rate of close to 41%.

The total number of mobile-broadband subscriptions is expected to reach 3.6 billion by end 2016.

**Entonces... ¿cómo  
debemos responder a  
estos retos?**

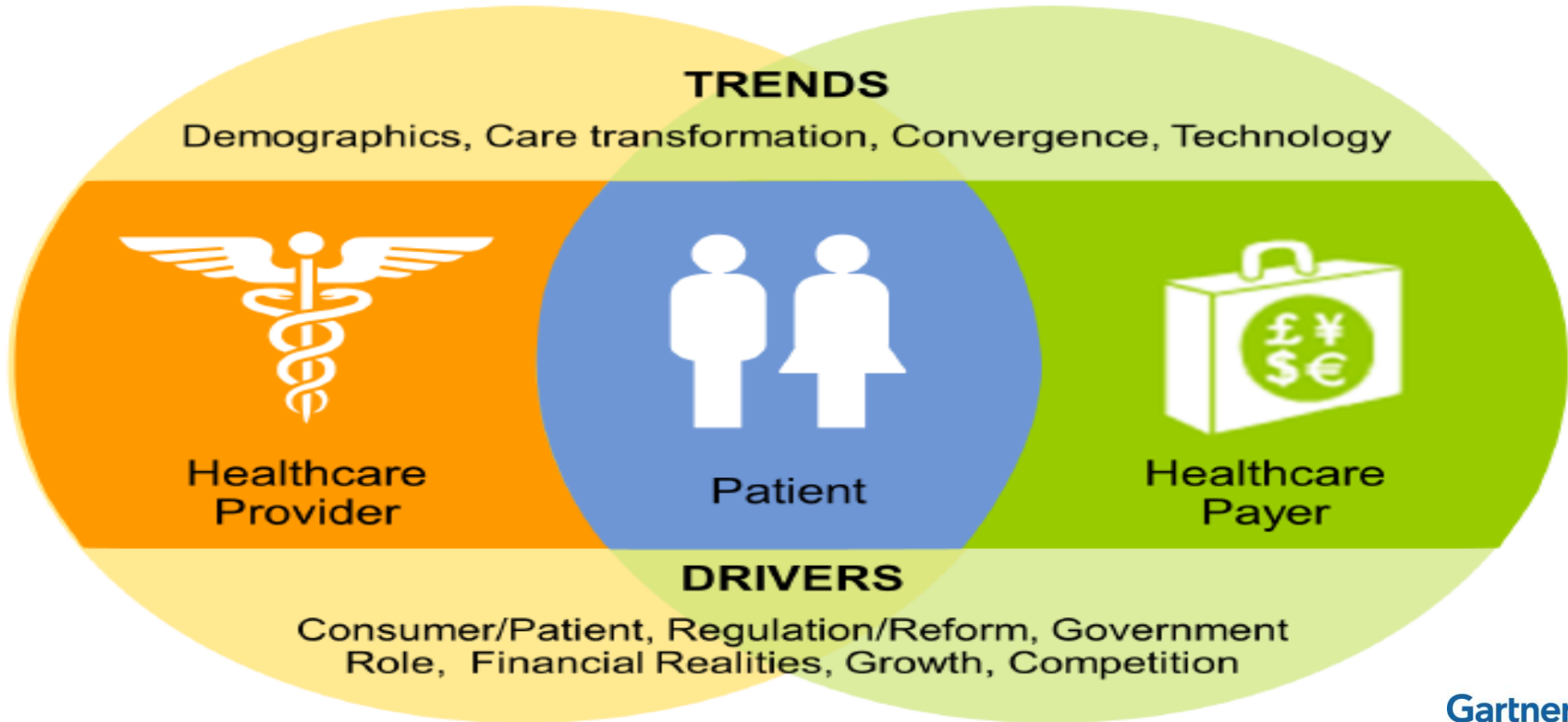
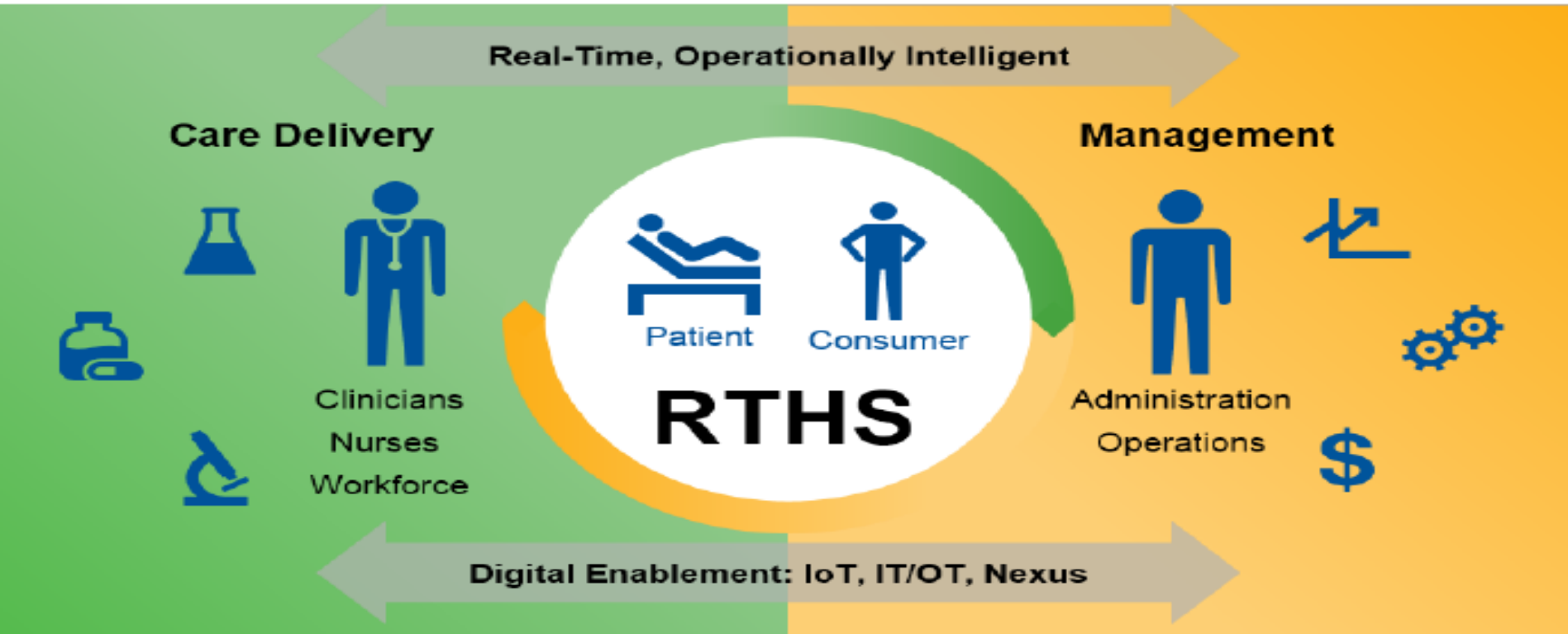




Figure 1. The Real-Time Health System



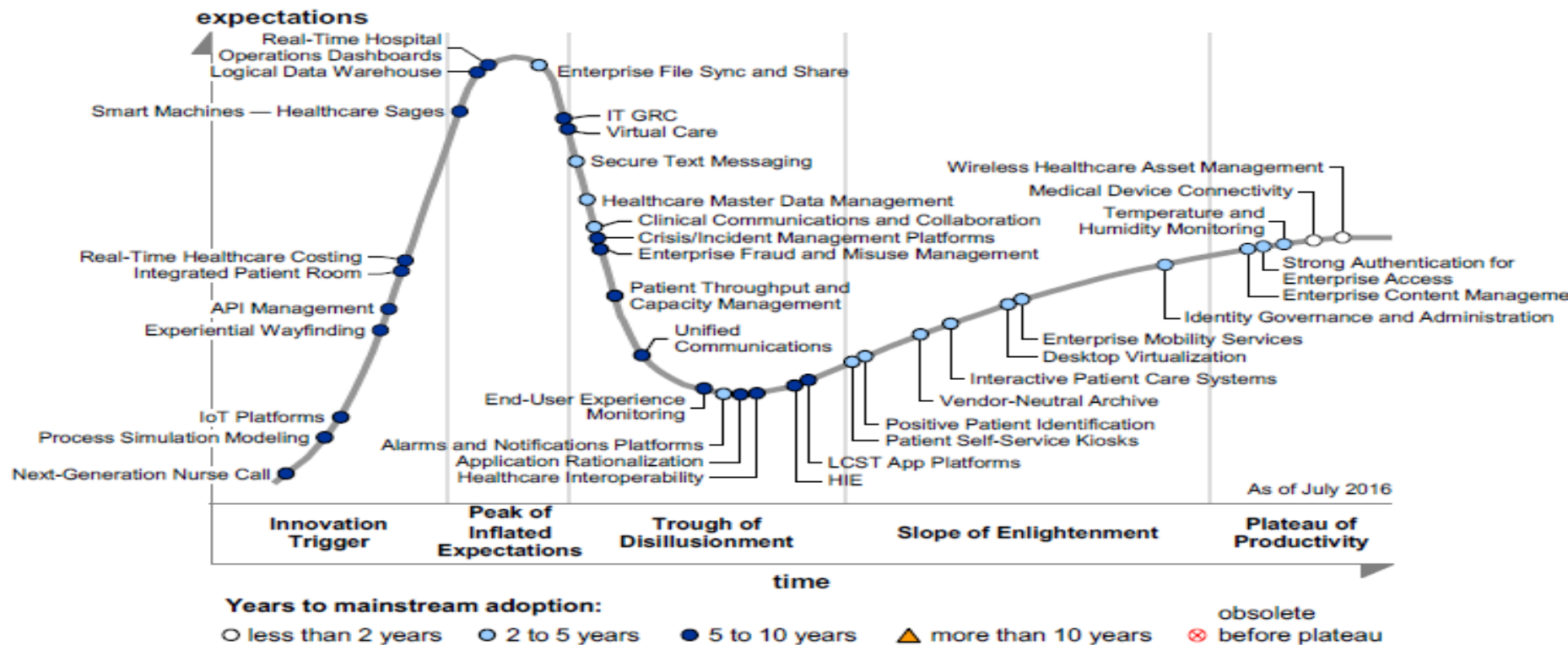


## EMR Adoption Model<sup>SM</sup>

Stage	Cumulative Capabilities
Stage 7	Complete EMR; CCD transactions to share data; Data warehousing; Data continuity with ED, ambulatory, OP
Stage 6	Physician documentation (structured templates), full CDSS (variance & compliance), Closed Loop Medication Administration
Stage 5	Full complement of Radiology PACS
Stage 4	CPOE, Clinical Decision Support (clinical protocols)
Stage 3	Nursing/clinical documentation (flow sheets), CDSS (error checking), PACS available outside Radiology
Stage 2	CDR, Controlled Medical Vocabulary, CDS, may have Document Imaging; HIE capable
Stage 1	Ancillaries – Lab, Rad, Pharmacy - All Installed
Stage 0	All Three Ancillaries Not Installed



Figure 1. Hype Cycle for Real-Time Health System Technologies, 2016

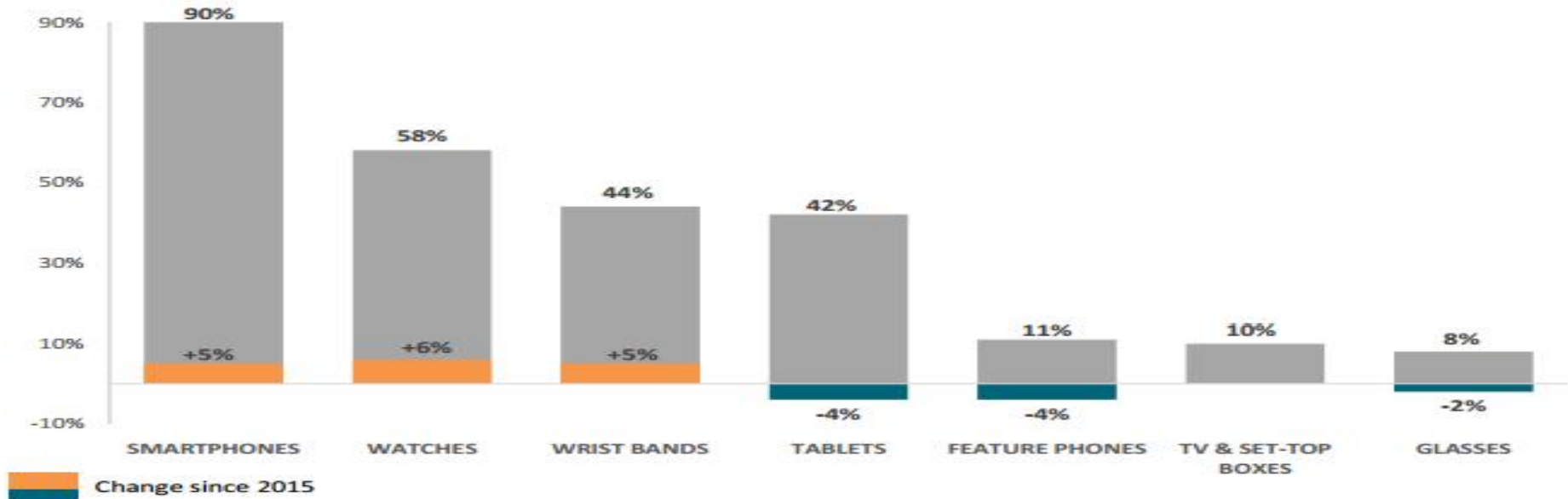


# Finalmente... las megatendencias



## SMARTPHONES REMAIN THE MAIN PREFERRED DEVICE FOR MHEALTH APPS

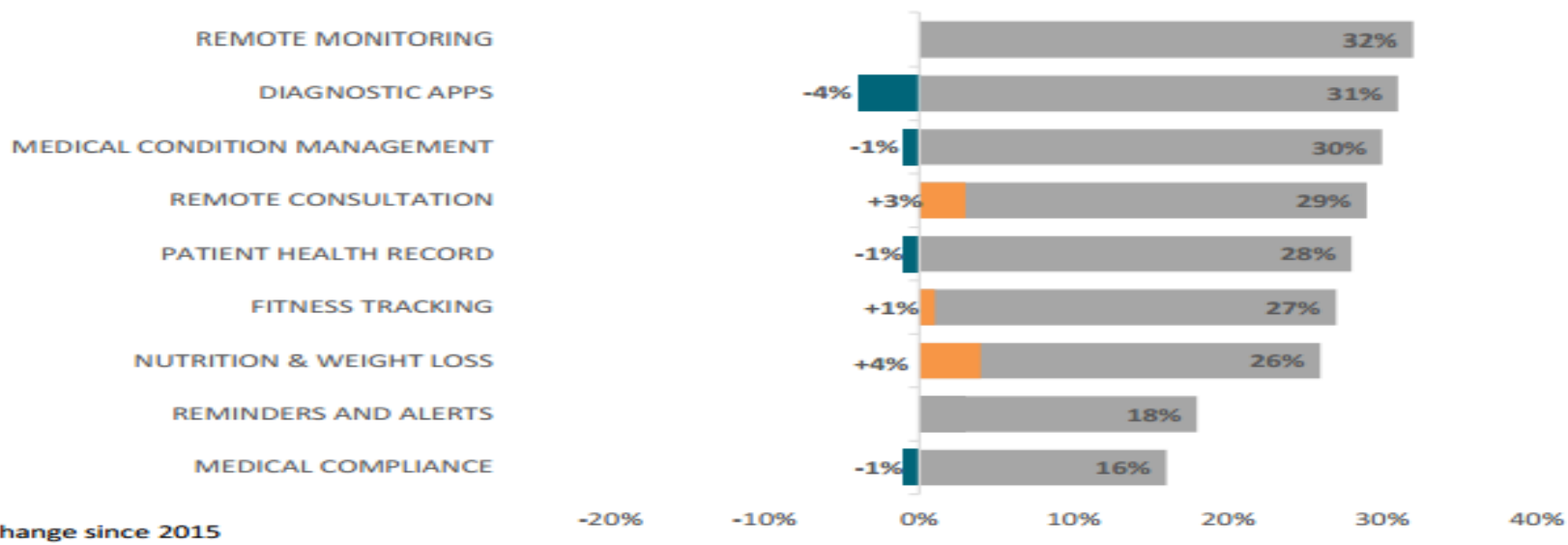
*Which devices offer the best market potential for mHealth in the next 5 years?*





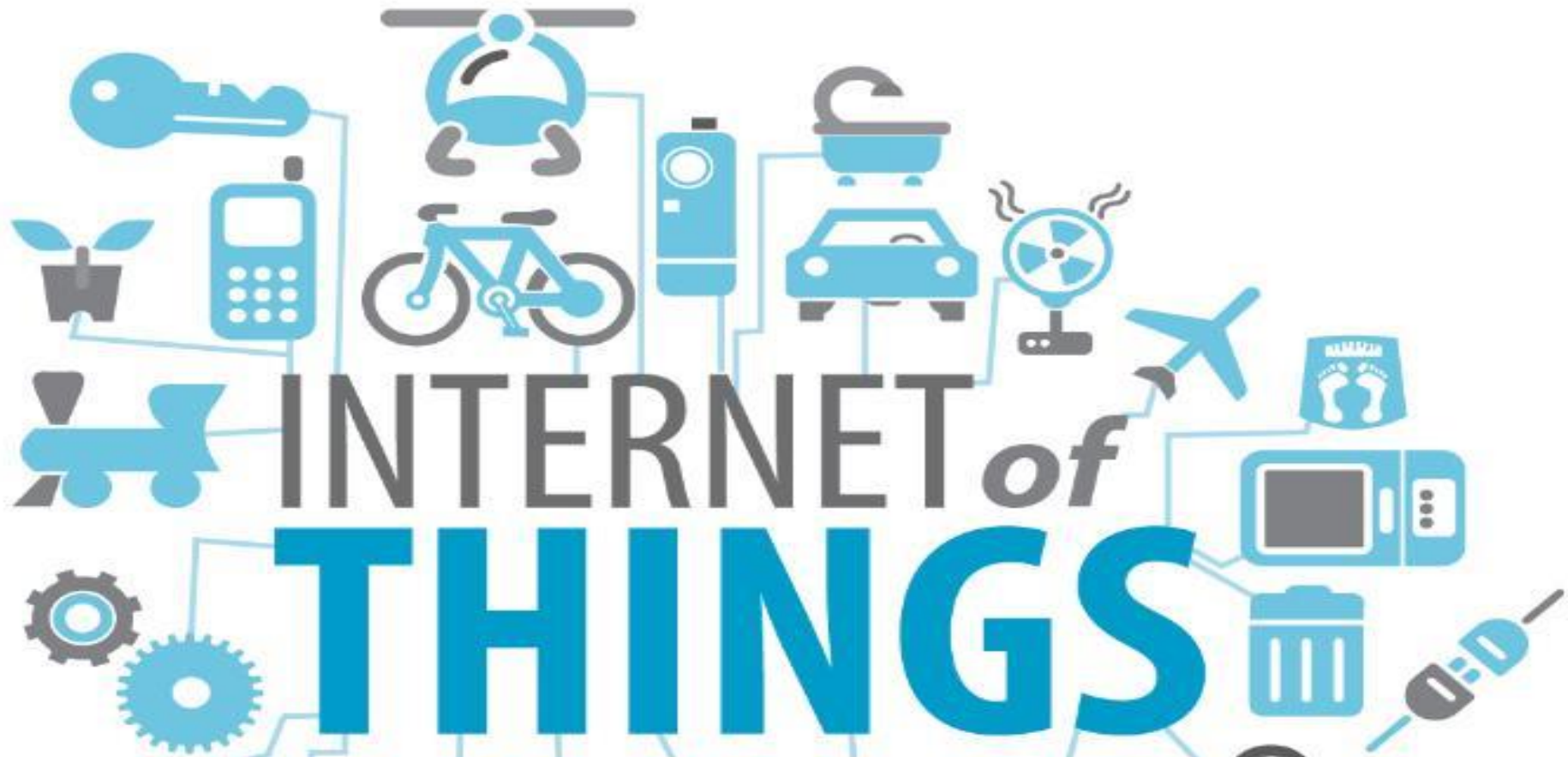
## REMOTE MONITORING IS NOW THE APP CATEGORY WITH THE GREATEST MARKET POTENTIAL RATING IN THE NEXT 5 YEARS

*Which mHealth app categories will offer the highest market potential in the next 5 years?*



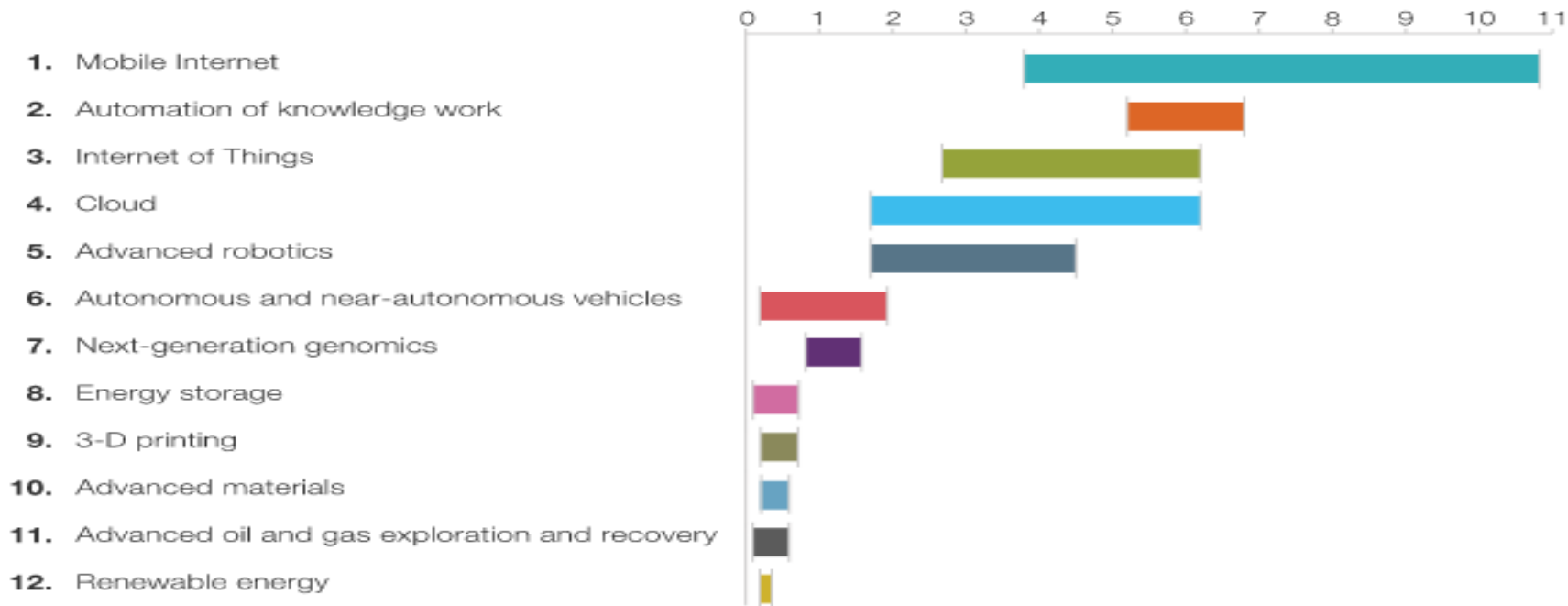
Change since 2015

-20% -10% 0% 10% 20% 30% 40%



## A gallery of disruptive technologies

Estimated potential economic impact of technologies across sized applications in 2025, \$ trillion, annual





### #3 Internet of Things

Networks of low-cost sensors and actuators for data collection, monitoring, decision making, and process optimization

Potential economic impact in 2025 across sized applications of **\$2.7 trillion–\$6.2 trillion**

Offers potential to drive **productivity across \$36 trillion** in operating costs of key affected industries: manufacturing, health care, and mining

#### Component technologies

- Advanced, low-cost sensors
- Wireless and near-field communication devices—eg, RFID (radio frequency identification tags)

#### Key applications

- Process optimization, especially in manufacturing and logistics
- Efficient use of natural resources—eg, smart-meter and smart-grid control of water and electricity
- Remote health-care delivery, sensor-enhanced business models



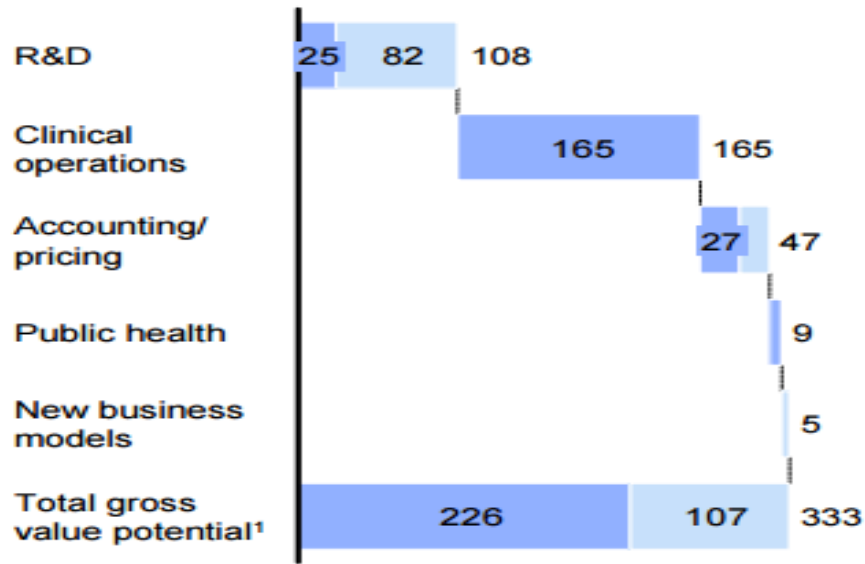


**The estimated long-term value of identified levers is more than \$300 billion, with potentially more than \$200 billion savings on national health care spending**

Value potential from use of big data

\$ billion per year

- Direct reduction on national health care expenditure
- Unclear impact on national health care expenditure



**Lever examples**

Predictive modeling to determine allocation of R&D resources, clinical trial design, and personalized medicine

Comparative effectiveness research (CER), clinical decision support system, and dashboards for transparency into clinical data

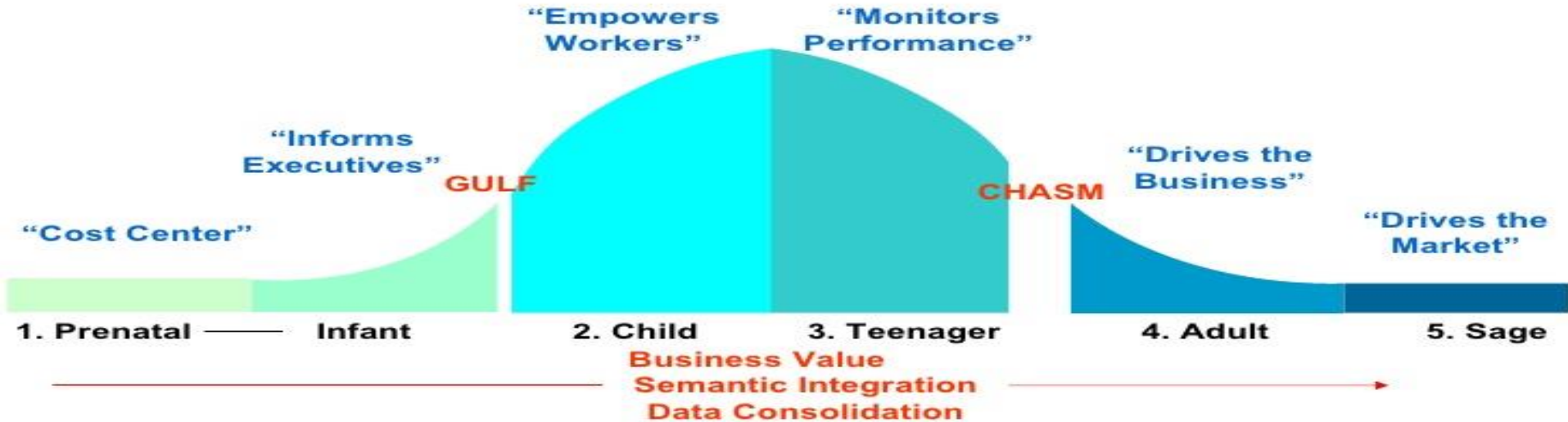
Advanced algorithms for fraud detection, performance-based drug pricing

Public health surveillance and response systems

Aggregation of patient records to provide datasets and insights; online platforms and communities

<sup>1</sup> Excluding initial IT investments (~\$120 billion–\$200 billion) and annual operating costs (~\$20 billion per annum).

## MATURITY MODEL ADOPTION CURVE



A NEW VISION FOR BI  
BENCHMARKING YOUR BI MATURITY



# Gracias!

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